BUSINESS UPDATE, OCTOBER 2024

Dear Visionaries,

October has been a month of exciting progress for us at Mankomb Technologies. We're pushing boundaries with both product development and operational milestones, which brings us closer to our mission of building sustainable solutions for every household. Here are the key highlights for the month:

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COMPANY MILESTONES

Provisional Patent Filed Successfully: This is a major milestone for us, ensuring that our innovation is protected as we continue to refine our solution. Reference: E-106/11582/2024/CHE

MVP2 Endurance Testing Success: Our MVP2 has now clocked 384 hours of continuous operation (as on 3rd October 2024), showing remarkable durability. We're pushing it even further to ensure it meets our high standards.

Product Improvements: We've addressed a minor challenge with the water injection module, upgrading the nozzle type to prevent sticky food waste from causing clogs.

Prototype Noise Optimization: The current shredding noise ranges between 60-70 decibels and operates for under 10-20 seconds per meal cycle. We're confident our upcoming shredder upgrade will reduce this to under 50 decibels.

Regenerated Soil Quality: The prototype is delivering consistent, high-quality output, and planting experiments have shown excellent results, validating the regenerative capabilities of the product.

Team Growth: Our team remains stable with no changes this month.

BRANDING UPDATES

Our **awareness campaign** continues to gain traction. In the past three months, we've solidified our online presence with the successful launch of our website, www.mankomb.com, which showcases our company and product journey. Additionally, we've established social media channels across LinkedIn, Twitter, Facebook, Instagram, and Pinterest. These platforms are helping us engage potential customers and raise brand awareness, as we actively share content that educates our target audience on sustainability and wet waste management.

OPERATIONAL UPDATES

Our projected burn rate for the next three months remains as projected at INR 4,50,000 per month, which will continue to be funded by the founder's investment.

While we aren't actively raising funds yet, are in active conversation with individual and institutional investors.

GOALS FOR OCTOBER 2024

Product Testing & Improvement: Our immediate focus remains on endurance testing and noise reduction. The next phase in November will include pilot trials, where we'll refine the product based

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on real-world feedback to ensure its performance in diverse environments. Development on our cellphone application is on track and progressing as planned, enhancing the overall user experience.

In short, we're charging forward on all fronts—product, patents, and branding—because we know the future demands sustainable innovation. Our MVP2 is showing its strength, the noise issues are getting sorted, and we're making serious progress in refining the product based on real-world use. On the marketing side, it's about positioning Mankomb for the long haul, building brand awareness that sticks. The path ahead is clear, and we're getting ready to accelerate in Jan'25. Buckle up!

Thank you for taking the time to review this update. Your continued engagement and feedback are invaluable to us. Please don't hesitate to reach out with any comments or suggestions.

Best regards,

Mrudul Mudotholy
Founder & CEO, Mankomb Technologies Pvt. Ltd.
www.mankomb.com

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